Access the world's largest customer, the government.

Find work with federal, state and local governments, with industry giants, and with global buyers from the United Nations and NATO.

Start with the free inquiry form govsmith.com/inquiry

The platform keeps you organized. The people keep you winning.

Our goal isn't to give you another software tool to learn. It's to keep your information organized, so your Virtual Contracts Manager (vCM) can use it to help you win government work.

Your vCM

- Learns how your business operates
- Selects the best government buyers
- Handles set-ups and registrations
- Drafts your bids, ready for you to submit
- Explains every term in plain English
- Meets with your team regularly

The platform

- Keeps your company data safely stored
- Uses AI/ML to target your niche
- Tracks deliverables and progress
- Serves as your hub for government contracting, so you never deal with another portal
- Is where you and your vCM team up

Simple steps to get you winning sooner

1

Tell us about your business

You describe what you sell in your own words. It takes about fifteen minutes. No government codes or sign-ups needed.

2

Get organized

We put your company details, team and files in the order government buyers expect, and tell you what's missing.

3

Find your buyers

We find the government offices and big companies that buy what you sell, and the easiest ways in for a first-time seller.

4

Make a plan and do it

Your vCM turns that list into a plan with dates: what to sign up for, who to contact, what to prepare. You make the calls.

Every way we help you win

111 services, from getting set up to delivering the work after you win.

Getting ready

Where you stand today, which agencies to approach, and a one-page summary of your company for buyers.

Signing up and getting certified

Registering with the government, and joining programs that save work for small, veteran- and woman-owned firms.

Getting ahead of a deal

Spotting work before it's announced, answering buyers' early questions, and choosing which deals to chase.

Writing your bids

Price quotes, full proposals, grant applications and requests for research funding.

Making your bids stronger

Checking every requirement, writing each section, expert reviews before you submit, and presentation practice.

After you win

Getting started, tracking deadlines and reports, managing partners, and winning the contract again.

Nobody can promise you a contract, so we don't. We help you target the right buyers and show up prepared to win work.

100+ buyers whose checks don't bounce

We check government websites across the U.S. and around the world for work that fits your business. Here are some of the buyers you could sell to.

U.S. federal government

All 15 cabinet departments and key agencies (5 shown), including research funding

- State
- Treasury
- Defense
- Justice
- Interior
- Agriculture
- Commerce
- Labor
- Health and Human Services
- Housing and Urban Development
- Transportation
- Energy
- Education
- Veterans Affairs
- Homeland Security
- NASA
- EPA
- CIA
- NIH
- NSF

State and local government

All 50 states

AL AK AZ AR CA CO CT DE FL GA
HI ID IL IN IA KS KY LA ME MD
MA MI MN MS MO MT NE NV NH NJ
NM NY NC ND OH OK OR PA RI SC
SD TN TX UT VT VA WA WV WI WY

International nations and global organizations

3 global organizations (NATO, the EU and the UN), plus 17 national governments

- **NATO**
- **European Union**
- **United Nations**
- Australia
- Brazil
- Canada
- Colombia
- Dominican Republic
- Ecuador
- Finland
- France
- Germany
- Latvia
- Moldova
- Netherlands
- New Zealand
- Paraguay
- Poland
- Spain
- United Kingdom

Share your files from where they already live: Google Drive · OneDrive · SharePoint · Dropbox

GovSmith

Find out where your business fits. Tell us what you sell, and your vCM reads every answer before you talk.

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Scan to open
govsmith.com/inquiry

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